

FRACTIONAL CIO & TECHNOLOGY ADVISORY · SELECTED RESULTS

Ron Margalit



Healthcare CIO with 20+ years in technology leadership — multiple CIO and CTO roles across provider, care-management, and value-based care organizations. Through Cracking Eggs, I help organizations set IT strategy, de-risk major projects, and build the teams to deliver them — on a fractional, advisory, or board basis.

120 → 3,000 people
\$70M → \$1.5B revenue

ONE CALL CARE MANAGEMENT · CTO

Built and scaled the enterprise infrastructure behind 25x growth — including IT due diligence and integration across eight acquisitions.

~\$1M / year in IT savings

CURRENT ENGAGEMENT (UNDER NDA) · CIO

Identified and underway in the current engagement: a structured efficiency review of the IT estate — vendor consolidation, cloud-cost discipline, contract renegotiation.

Cloud & EMR transformation

ARIZONA MEDICAL PRACTICE · CIO

Full cloud transformation to Azure / Microsoft 365 and a near-100% EMR data migration — while cutting annual IT spend by nearly \$250K and improving service.

\$70K / month data-center savings

EARLIER HEALTHCARE ORGANIZATION · CTO

Cut data-center operating costs in half by re-architecting strategy and processes, while leading a board-mandated efficiency review of the entire IT estate.

Enterprise Data Warehouse

VALUE-BASED CARE ORGANIZATION · CIO

Replaced fragile, manual data ingestion with a governed, automated pipeline — a defensible single source of truth in place of conflicting spreadsheets. In parallel, ran a six-vendor contact-center platform RFP and selection.

Fractional & Virtual CIO

CIO-level strategy, prioritization, and roadmap without the full-time hire.

Project Assurance

A clear-eyed read before you commit capital — or a course correction mid-flight.

IT Team Building

Org design and hiring for technical depth and fit with how you work.

Board & AI Advisory

A technology voice for leadership — including AI strategy and governance.

How an engagement starts

Intro call — free, 30 min → Scoping memo — within a week → Fixed scope or retainer